

## Financial Summary

Year on Year Key Figures (In EGP Millions) ( Except Per Share data )	2008	2009	2010	2011	2012	2013	2014	2015	2016
Revenue	10,117	9,960	10,318	9,895	10,032	11,138	12,158	12,184	14,133
% Growth	1.2%	-1.5%	3.6%	-4.1%	1.4%	11.0%	9.2%	0.2%	17.0%
Gross Profit	6,612	6,612	6,491	6,387	5,885	6,113	6,705	7,400	7,479
EBITDA	4,600	4,693	4,754	4,371	3,415	3,076	3,100	2,702	2,702
% Margin	45.5%	47.1%	46.1%	44.2%	34.0%	27.6%	25.5%	21.1%	19.1%
EBIT	1,904	2,051	2,321	2,218	1,474	1,407	1,526	1,078	1,178
% Margin	18.8%	20.6%	22.5%	22.4%	14.7%	12.6%	12.6%	8.1%	8.3%
Profit Before Tax	2,966	3,370	3,398	3,008	2,669	3,167	2,593	2,481	2,407
Profit For the Year	2,454	2,917	2,906	2,442	2,124	2,375	850	2,079	1,881
% Margin	24.3%	29.3%	28.2%	24.7%	21.2%	21.3%	7.0%	17.1%	13.3%
Earning Per Share (LE)	1.43	1.71	1.70	1.43	1.24	1.39	0.50	1.01	1.10

## Balance Sheet

Year on Year Key Figures (In EGP Millions)	2008	2009	2010	2011	2012	2013	2014	2015	2016
Total Current Assets	8,061	7,222	9,125	10,059	10,573	11,067	9,297	8,880	8,199
Property, plant & Equipment	18,213	17,036	16,038	14,467	12,827	11,509	12,170	13,321	17,020
Other Assets	7,164	7,772	7,729	7,925	8,639	9,747	10,697	12,127	17,773
<b>Total Assets</b>	<b>33,438</b>	<b>32,030</b>	<b>32,892</b>	<b>32,451</b>	<b>32,038</b>	<b>32,323</b>	<b>32,164</b>	<b>34,328</b>	<b>42,992</b>
Total Current Liabilities	5,485	4,271	4,750	4,430	4,227	4,397	4,830	5,472	6,788
Total Non- Current Liabilities	2,149	1,245	935	706	585	491	1,391	710	1,370
<b>Total Liabilities</b>	<b>7,634</b>	<b>5,516</b>	<b>5,685</b>	<b>5,135</b>	<b>4,812</b>	<b>4,888</b>	<b>6,221</b>	<b>6,182</b>	<b>8,158</b>
<b>Total Equity</b>	<b>25,804</b>	<b>26,514</b>	<b>27,206</b>	<b>27,316</b>	<b>27,226</b>	<b>27,436</b>	<b>25,943</b>	<b>28,146</b>	<b>34,834</b>

## Cash Flow

Year on Year Key Figures (In EGP Millions)	2008	2009	2010	2011	2012	2013	2014	2015	2016
Cash Flow From Operating Activities	4,348	4,158	4,386	2,613	2,756	2,085	1,796	1,097	4,414
Cash Flow From Investing Activities	636	(65)	393	382	571	(418)	(2,298)	(1,408)	(7,000)
Cash Flow From Financing Activities	(3,576)	(4,337)	(2,254)	(2,382)	(2,591)	(2,354)	(2,439)	(437)	1,230
<b>Net Change in Cash and Cash Equivalents</b>	<b>1,408</b>	<b>(244)</b>	<b>2,525</b>	<b>614</b>	<b>736</b>	<b>(687)</b>	<b>(2,942)</b>	<b>(740)</b>	<b>(1,366)</b>

\* Financials Figures are according to the international Financials Reporting Standards (IFRS)