H1 2026 Earnings Release

Cairo, Egypt **13 August 2026**

Telecom Egypt (Ticker: ETEL.CA; TEEG.LN) today announced its audited financial results, according to the Egyptian Accounting Standards (EAS), for the period ending 30 June 2026.

H1 2026 Key Highlights

- **Total revenue** increased by 17% YoY, reaching EGP 59.2bn, driven by a 26% increase in Data revenue, followed by International Incoming Calls revenue up 32% YoY.
- **Customer base** increased YoY across Fixed Broadband, Fixed Voice, and Mobile by 9%, 6%, and 4%, respectively.
- **EBITDA** increased by 20% YoY, reaching EGP 26.4bn, with a margin of 45%.
- **Net profit** rose to EGP 15.4bn, marking a 47% YoY increment and a 26% net profit margin vs 21% in H1 2025.
- **In-service CapEx** reported EGP 4.9bn (8% of sales), while Cash CapEx (including license) reported EGP 18.6bn.
- **Net debt/EBITDA** (annualized) improved to 1.2x compared to 1.6x in H1 2025.
- **FCFF** reached EGP 10.0bn, implying a FCFF/EBITDA ratio of 38%.

Tamer El Mahdi, Managing Director and Chief Executive Officer, commented:

"Telecom Egypt built on its resilience earlier in the year, delivering broad-based growth and stronger profitability in the first half of 2026. Our momentum this period underscores our ability to drive digital service expansion while mitigating the impact of broader regional and macroeconomic uncertainty.

Revenue grew 17% year-over-year to EGP 59.2 bn, driven by 26% growth in Data revenue and 32% growth in International Incoming Calls revenue. This reflects strong momentum across both our Retail and Wholesale businesses and supports the sustainability of our performance. Data growth reflected continued retail customer expansion and the initial benefits of the NTRA-approved tariff adjustments, while International Incoming Calls revenue benefitted from an 18% increase in traffic, forex gains, and sustained connectivity demand.

The strength of our operational performance is translating into a significant step-up in earnings and substantially higher net profitability.

EBITDA grew 20% to EGP 26.4 bn, with the margin reaching 45%. This reflected strong revenue growth, continued operational efficiency, and disciplined cost management despite challenging market conditions.

Reported net profit rose 47% from EGP 10.5 bn to EGP 15.4 bn, delivering a 26% net margin, up from 21% in H1 2025This performance reflects the continued progress of our core business and our ability to convert growth into higher earnings, despite the prevailing economic headwinds and the reported FX losses arising from broader foreign exchange movements.

Cash flow and leverage also improved during the period. FCFF reached EGP 10.0 bn, equivalent to 38% of EBITDA, while net debt to annualized EBITDA declined to 1.2x from 1.6x in the prior-year period, as we remain firmly focused and on track to deliver on our commitments.

Overall, underlying performance remained strong, while the stronger momentum seen in Q2 gives us greater confidence in our financial and operational outlook for the second half of the year.

Looking ahead, we will focus on sustaining this momentum and allocating capital carefully amid ongoing volatility. Beyond our traditional business, digital infrastructure remains an important opportunity with our wholly owned data center subsidiary providing a platform to serve growing enterprise and regional demand. We will continue to build beyond connectivity, pursue new digital opportunities and remain focused on disciplined execution, a strong balance sheet and long-term shareholder value."

Telecom Egypt - Main Events Year to Date

- ✓ **16 Jul 2026:** Telecom Egypt Announces It Will Not Proceed with the Proposed RDH Transaction with Helios Investments
- ✓ **21 May 2026:** Q1 2026 Results: Telecom Egypt Reports Strong Underlying Business Performance
- ✓ **26 Feb 2026:** FY 2025 Results: Telecom Egypt Delivers Growth Ahead of Expectations

Customer Base

(000s)	Q2 26	Q2 25	Δ %YoY	Q1 26	Δ % QoQ
Fixed Line					
Voice	14,339	13,575	6%	14,273	0%
Data	11,471	10,560	9%	11,234	2%
Mobile	15,214	14,644	4%	15,287	0%

Revenue Breakdown

EGP mn	H1 26	H1 25	Δ %	Q2 26	Q2 25	Δ % YoY	Q1 26	Δ % QoQ
Home & Consumer	30,731	24,700	24%	16,337	12,843	27%	14,395	13%
Enterprise	5,456	4,723	16%	2,706	2,350	15%	2,750	-2%
Domestic Wholesale	6,050	5,044	20%	2,900	2,344	24%	3,151	-8%
International Carriers	11,729	9,301	26%	6,215	4,852	28%	5,514	13%
International Customers & Networks	5,249	6,661	-21%	2,849	3,321	-14%	2,401	19%

Income Statement Summary

EGP mn	H1 26	H1 25	*Δ %*	Q2 26	Q2 25	*Δ % YoY*	Q1 26	*Δ % QoQ*
Revenue	59,216	50,428	17%	31,005	25,710	21%	28,211	10%
EBITDA	26,436	21,972	20%	13,815	11,169	24%	12,622	9%
EBIT	26,714	20,477	30%	14,359	10,354	39%	12,355	16%
NPAT	15,402	10,507	47%	11,830	5,862	102%	3,572	231%
EPS	9.02	6.16	47%	6.93	3.43	102%	2.09	231%
Margins								
EBITDA Margin %	45%	44%	107 bps	45%	43%	111 bps	45%	0
EBIT Margin %	45%	41%	451 bps	46%	40%	604 bps	44%	252 bps
NPAT Margin %	26%	21%	517 bps	38%	23%	1,536 bps	13%	2,549 bps

Results Discussion

Q2 2026

- **Total** revenue increased by 21% YoY, reaching EGP 31bn, driven by a 25% YoY increase in Retail revenue and a 14% YoY increase in Wholesale revenue.
- **Retail** growth was driven by 30% YoY increase in data revenue, contributing 65% of total revenue growth, mainly due to expanding customer base and NTRA-approved price ups.
- **Wholesale** growth was driven by a 28% YoY increase in ICA revenue and 24% growth in domestic wholesale revenue, which more than offset the 14% decline in IC&N revenue.
- **EBITDA** increased by 24% YoY, recording an improved margin of 45% in Q2 2026 vs 43% in Q2 2025.

- **Net profit** reached EGP 11.8bn, up 102% YoY and marking a 38% margin, reflecting the strong operational performance, coupled with efficient cost optimization measures and strong income from VFE.

H1 2026

- **Total revenue** increased by 17% YoY, reaching EGP 59.2bn, driven by a 23% YoY increase in Retail revenue and a 10% YoY increase in Wholesale revenue.
- **Home & Consumer** revenues rose by 24% YoY, led by a 27% surge in Data revenue to EGP 26.8bn. The performance reflected continued customer-base expansion, higher data consumption and the initial impact of the NTRA-approved tariff adjustments, which allowed fixed broadband and mobile prices to increase by 13.5% &15%, respectively.
- **Enterprise revenue** grew 16% YoY, with Mobile revenue increasing 46% YoY.
- **Mobile revenue** increased 28% YoY, benefiting from increased ARPU following NTRA-approved tariff adjustments and a 4% YoY increase in the customer base, alongside continued improvement in the quality of our underlying earnings.
- **Domestic Wholesale revenue** increased 20% YoY, mainly driven by a 21% YoY increase in infrastructure revenue, which totalled EGP 6.0 bn.
- **ICA revenue** expanded 26% YoY, accounting for 28% of total revenue growth, with International Incoming Calls revenue up 32% YoY to EGP 8.7bn, due to higher international incoming calls traffic and supported by FX gains.
- **IC&N** revenue declined 21% YoY, mainly due to the cyclical decline in cable projects, with activity expected to recover in the second half of 2026.
- **EBITDA** increased 20% YoY, with a margin of 45%, reflecting strong operating leverage and continued progress in managing inflationary pressures.
- **VFE Income** reached EGP 9.1bn in H1 2026 up from EGP 6.7bn in H1 2025, mainly due to NTRA-approved price-ups and operational efficiency.
- Excluding the mobile license fees, **FCFF** reached EGP 10.2bn.
- **Net profit** increased 47% to EGP 15.4bn. This significant growth was driven by the surge in top line growth, a 36% increase in VFE Income and the 26% decline in Interest Expenses, which helped counterbalance the negative impact of higher non-cash FX Losses and increased D&A (+15%) stemming from devaluation of the Egyptian pound.

Balance Sheet Summary

EGP mn	H1 26	FY 25	Δ %
Current Assets	49,605	46,764	6%
Net Fixed Assets	122,874	119,829	3%
Long Term Investments	31,624	30,851	3%
Other Long Terms Assets	31,922	33,615	-5%
Total Assets	236,024	231,059	2%
Current Liabilities (Excl. Debt)	52,083	53,713	-3%
Current Portion of Long Term Debt	42,463	38,433	10%
Long Term Debt	29,045	35,326	-18%
Other Non-Current Liabilities	38,767	39,899	-3%
Total Liabilities	162,358	167,371	-3%
Total Shareholder Equity	73,666	63,688	16%
Total Liabilities & Shareholder Equity	236,024	231,059	2%

Cash Flow Summary

EGP mn	*H1 26*	*H1 25*	*Δ %*
Net Cash Provided by Operating Activities	22,040	16,803	31%
Net Cash Used in Investing Activities	-15,520	-14,075	10%
Net Cash Used in Financing Activities	-7,035	-1,616	335%
Net Change in Cash & Cash Equivalents	-514	1,112	-146%
Translation Differences of Foreign Entities	-17	4	-563%
Beginning of the Period Cash	7,685	7,565	2%
End of Period Cash	7,153	8,680	-18%

– End –

Please refer to Telecom Egypt's full financial statements, available for download from the investor relations website ir.te.eg

For more information, contact:
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About Telecom Egypt

Telecom Egypt is a total telecom operator in Egypt, providing a wide array of telecom services to a diverse customer base. Serving individuals, communities, SOHOs, SMEs and large enterprises, Telecom Egypt offers a comprehensive, innovative, and diversified portfolio of services, ranging from fixed and mobile voice to essential data solutions that are crucial in today's digital landscape. These services also include high-speed internet, smart solutions, data center facilities, and cloud computing solutions tailored for businesses.

With a rich heritage of about 170 years, Telecom Egypt continues to lead the Egyptian telecom market by providing cutting-edge technology, robust infrastructure, and an extensive network of subsea cables to meet the needs of its enterprise and consumer clientele. The company's pivotal role in Egypt's telecommunications landscape is underscored by its expansive network coverage, broad service range, and dedication to fostering innovation. Aside from its mobile operation "WE", Telecom Egypt holds a significant 45% ownership stake in Vodafone Egypt. Telecom Egypt's shares and GDRs (Ticker: ETEL.CA; TEEG.LN) are traded on the Egyptian Exchange and the London Stock Exchange.